

NATIONAL ASSOCIATION OF REALTORS®

Existing Single Family Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory	Mos. Supply	
2004	5,958,000	821,000	1,389,000	2,310,000	1,438,000	*	*	*	*	*	1,970,000	4.3	
2005	6,180,000	838,000	1,411,000	2,457,000	1,474,000	*	*	*	*	*	2,390,000	4.4	
2006	5,677,000	787,000	1,314,000	2,352,000	1,224,000	*	*	*	*	*	2,920,000	6.4	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2006	Sept	5,460,000	750,000	1,250,000	2,320,000	1,140,000	462,000	63,000	109,000	197,000	93,000	3,230,000	7.1
	Oct	5,520,000	760,000	1,260,000	2,320,000	1,180,000	457,000	64,000	101,000	195,000	97,000	3,290,000	7.2
	Nov	5,490,000	790,000	1,260,000	2,270,000	1,170,000	417,000	58,000	91,000	175,000	93,000	3,230,000	7.1
	Dec	5,500,000	790,000	1,290,000	2,280,000	1,140,000	410,000	56,000	94,000	176,000	84,000	2,920,000	6.4
2007	Jan	5,670,000	770,000	1,350,000	2,350,000	1,200,000	321,000	47,000	68,000	135,000	71,000	3,050,000	6.5
	Feb	5,880,000	900,000	1,400,000	2,370,000	1,210,000	340,000	56,000	81,000	138,000	65,000	3,190,000	6.5
	Mar	5,350,000	820,000	1,240,000	2,200,000	1,090,000	422,000	61,000	99,000	173,000	89,000	3,220,000	7.2
	Apr	5,240,000	720,000	1,240,000	2,200,000	1,080,000	451,000	61,000	109,000	185,000	96,000	3,580,000	8.2
	May	5,190,000	760,000	1,250,000	2,110,000	1,070,000	501,000	66,000	127,000	202,000	106,000	3,730,000	8.6
	Jun	5,020,000	720,000	1,220,000	2,080,000	1,000,000	531,000	79,000	130,000	215,000	107,000	3,750,000	9.0
	Jul	5,000,000	730,000	1,200,000	2,060,000	1,010,000	487,000	77,000	120,000	197,000	93,000	3,830,000	9.2
	Aug r	4,790,000	720,000	1,140,000	2,010,000	920,000	501,000	76,000	119,000	212,000	94,000	3,730,000	9.3
	Sept p	4,380,000	640,000	1,050,000	1,880,000	810,000	356,000	52,000	88,000	153,000	63,000	3,708,000	10.2
	vs. last month:	-8.6%	-11.1%	-7.9%	-6.5%	-12.0%	-28.9%	-31.6%	-26.1%	-27.8%	-33.0%	-0.6%	9.7%
	vs. last year:	-19.8%	-14.7%	-16.0%	-19.0%	-28.9%	-22.9%	-17.5%	-19.3%	-22.3%	-32.3%	14.8%	43.7%
	year-to-date:						3.910	0.575	0.941	1.610	0.784		

Sales Price of Existing Single-Family Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
Median					Average (Mean)						
2004	\$195,200	\$254,400	\$151,500	\$171,800	\$289,100	\$245,800	\$283,100	\$186,600	\$217,400	\$328,100	
2005	219,000	281,600	168,300	181,100	340,300	267,400	306,000	201,000	231,800	368,800	
2006	221,900	280,300	164,800	183,700	350,500	269,500	306,000	202,600	230,800	378,100	
Not Seasonally Adjusted					Not Seasonally Adjusted						
2006	Sept r	221,100	269,400	165,700	184,300	348,100	267,700	296,900	203,500	230,200	376,400
	Oct	219,600	262,300	162,400	184,800	351,800	266,400	294,500	198,400	229,500	378,700
	Nov	216,700	274,300	159,300	178,800	357,100	266,000	301,800	196,800	224,200	382,200
	Dec	220,800	288,300	162,600	181,000	356,100	268,500	311,800	197,200	226,200	382,500
2007	Jan	209,300	266,200	156,700	174,400	329,600	257,200	294,700	189,400	222,600	359,400
	Feb	212,400	267,600	151,400	178,700	341,700	260,300	296,200	183,900	226,300	371,600
	Mar	216,200	280,200	156,600	179,800	341,900	264,900	304,700	194,200	228,000	371,400
	Apr	219,300	297,500	159,900	179,900	350,800	269,100	318,000	195,600	227,800	379,800
	May	221,900	292,500	162,300	183,200	349,600	271,200	317,800	200,500	231,000	378,800
	Jun	229,200	302,600	166,500	190,600	355,200	277,900	325,700	207,300	239,600	381,700
	Jul	228,500	303,300	171,000	185,400	358,700	277,300	325,600	212,000	233,400	384,000
	Aug r	223,700	288,000	174,700	183,300	339,100	269,700	314,700	206,100	229,800	370,900
	Sept p	210,200	267,600	166,800	173,800	316,600	257,400	299,000	198,700	217,700	354,200
	vs. last year:	-4.9%	-0.7%	0.7%	-5.7%	-9.0%	-3.8%	0.7%	-2.4%	-5.4%	-5.9%